



BUILDING THE COLOSSUS p. 29



HALLMARKS OF EXCELLENCE p. 87



CHARTING THE FUTURE p. 131

₹200

COLLECTORS EDITION

VOL XXXV No 12 | DECEMBER, 2017

DATAQUEST

THE BUSINESS OF INFOTECH

www.dqindia.com



DEPLOY A FULLY INTEGRATED 'PLUG-N-PLAY' DATA CENTER IN JUST WEEKS.

Air Flow Managemnet	Modular
Up to 95% efficient	Integrated monitoring and control
Saves upto 30% energy	Intelligent Security Systems
Space Saving	Managing Critical IT Infrastructure



The SmartRow™ infrastructure from Vertiv, formerly Emerson Network Power is a simplified, standardized and quickly deployable data center environment with significant CAPEX and OPEX savings over conventional designs. No other solution in the market provides such ease of deployment and integration. This complete data center infrastructure solution allows you to easily deploy and effectively manage an integrated IT infrastructure without being limited by building systems such as fire suppression and cooling. SmartRow™ is available in two to eight racks configurations for up to 40 kVA.



YOUR VISION, OUR PASSION

Corporate Office : Plot C-20, Rd No.19, Wagle Ind Estate, Thane (W), 400604. India

Explore solutions at VertivCo.com/en-in
 Call Tollfree : 1-800-2096070
 E-mail : marketing.india@vertivco.com

Celebrating



*of mutually Rewarding
Partnership*

*Helping our Partners
Transform to the Digital Age*

*Transforming Channel eco-system through
successful collaboration with our Vendors*



BUILDING THE COLOSSUS p. 29



HALLMARKS OF EXCELLENCE p. 87



CHARTING THE FUTURE p. 131

COLLECTORS EDITION

VOL XXXV No 12 | DECEMBER, 2017

www.dqindia.com

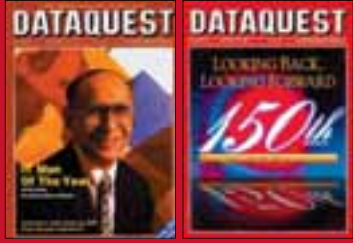
DATAQUEST

CyberMedia

THE BUSINESS OF INFOTECH



LOOKING BACK...
LOOKING AHEAD



ANNIVERSARY
ISSUE



IND INNOVATIONS UNBOLT THE IT INDUSTRY OPPORTUNITIES FOR YOU EMPOWERING YOUR ORGANIZATION TO OUTSHINE



BY MANOJ VASHISHTH
VP Sales & Service Delivery

Mr. Manoj Vashishth – VP Sales & Service Delivery, believes in finding out “What will work best” for an organisation being a senior leader of the Ind Innovations. Further he adds “We have just started! Today we have physical presence in all Asian metropolitans and are progressing towards complete continent penetration. Our proven track record of 10+ years is acknowledged and certified by renowned IT players is something we value the most.”

Strong Network of Clients: Ind Innovation has been able to nurture a good network around them. This strong network is our earnings. When we could deliver the desired outcomes for our clients we feel proud. This approach has led to the long term associations with the prominent IT leaders of the industry. Today we have expanded our range of services without compromising on the quality; which is great for the team.

Today’s fast paced IT driven services need equally competent support system. Mr. Munish Seth – Founder & MD could envision it and created Ind innovation in the year 2005. Today it is among the fastest growing IT support organisation and a promising name which clients and affiliates prefer to associate with. This UK affiliated organisation provides most advanced and complete IT support solutions for its Indian and global clients.

Mr. Munish Seth can be defined as - *A man of actions*. His unique approach towards operations and strategic decision making gave clear vision to the organisation, associates, and clients. *“This trust which our associates and clients’ have upon us is built over a period of decade and we are thankful to them for being with us”* – Mr. Munish Seth – MD.

The core strengths:

- Ind Innovation PAN India presence - You name the place in India and they have their skills & warehouses and logistics, even in extreme remote locations of India they can deliver.
- Ind Innovations is operating in 20+ nations worldwide with the cosmopolitan expertise to offer in each vertical and services.
- The organisation is proud to have professional, experienced and ethical employees who are driven by the Ind Innovations culture of commitment and are serving 24*7*365 in Asian, European and American continents.

Ind Innovations offers:

- Cloud computing with latest advancements.
- Efficient and effective Data Centre.
- Adaptive Enterprise Network.
- Network Field operations managed by their most experienced staff.
- Managed Services by the able leadership and vision.
- Software Solutions Support which is prompt, global and remote.
- Lifecycle management for all the portfolios.
- ICT Security.
- Online and in-house Trainings.
- Multi-Vendor Technical Support by the cosmopolitan and agile employees.

Industry expertise:

- Telecom • Travel • Broadcast • Education
- Healthcare • Hospitality • BFSI
- Media • Govt. /PSUs

The Achievements:

- Our client are Fortune 100-500 companies
- So far 200+ Domestic & international projects completed across all the industries.
- A promising 12% growth YOY
- An ISO – 9001 -2008 organisation.
- In terms of Skills & Warehouse and Logistics, we have best reach for our PAN India operations.

ADVERTORIAL